April 2006 Www.alca.org

Learning Together

SAFETECH 2006 Review and photos INSIDE

and

A Learning
Institution
gets CM
Locks and the
U.S. Military
gets biometric
hand readers



PLUS!

Forrensics with Dan Cunningham, Thomas Stern takes an Interesting Call, Greg Perry Defeats a Mosler and More!

**************SCH 3-DIGIT 303



TRUSTED SIDEKICK.

Keep it in Good Hands with Allstate.

As a small business owner, there are few things you rely on more than your vehicle to keep you going. Your local Allstate agent can help protect it and your small business with services you need including

quick certificates of insurance, ID cards, assistance with the claims process, and more. All from one of the most widely recognized names in the business. Are you in Good Hands®?



A Name You Know

As a business owner, you know the importance of a good name. Your name is your reputation. Your name stands for all that you offer in products and services. It's a symbol of who you are. So, we thought you might like to know that Allstate, the name you know for insuring your personal vehicle and your home, also offers a business auto policy to help protect vehicles used in your locksmith business.

The following are coverages typically included in our business auto policy that might be important to you as a business owner:

Business Auto Liability coverage

- Higher limits up to \$2,000,000 per occurrence.
- Protects you if you are legally responsible for injuries and damages arising out of the ownership, maintenance, or use of business vehicles.
- Cost is based on several factors, including garage location, type and use of vehicle, and the violation and accident activity of your drivers.
- Additional Insured coverage may be required when you contract with governmental agencies or bid on local commercial jobs.
- Generally not available on a personal auto policy.
- Usually is no charge to add an insured to a Commercial Auto policy.

Hired Auto coverage

- Provides liability coverage for those vehicles you rent, hire or borrow for business use.
- The premium for hired auto liability coverage is based on the estimated annual rental cost.
- · Tools and Special Equipment
- Provides protection to permanently attached equipment on your vehicle.
- You will need to let your agent know the value of the equipment to include in the cost of the vehicle.

You're good at your business. Your insurance company should be the same way.

Contact an Allstate agent to discuss your business auto insurance needs. To be referred to an agent, please call 800.859.0247 or email abis0@allstate.com.

Subject to availability and qualifications. Insurance coverage is subject to policy terms.

Allstate Insurance Company

Allstate Indemnity Company Northbrook, IL

Allstate County Mutual Insurance Company Irving, TX

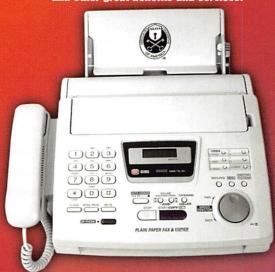
Allstate New Jersey Insurance Company Bridgewater, NJ

allstate.com

© 2005 Allstate Insurance Company, Northbrook, IL

Get What's Coming To You

ALOA continues to provide you with this and other great benefits and services!



Need information in a hurry? Use ALOA's Fax On Demand service.

Just call 310-575-5027 and receive:

- 1. ALOA Index of Documents
- 2. Becoming a Locksmith (1pg)
- 3. Locksmith Career Summary (3pg)
- 4. Locksmith School List (3pg)
- 5. ACE Class Schedule (1pg)
- Certification Information(1pg)
- 7. PRP Category List (1pg)
- 8. ALOA Membership Application(1pg)
- 9. ALOA List of Benefits (1pg)
- 10. Scholarship Application Form (1pg)
- 11. ALOA Video Library Order Form (1pg)
- 12. ALOA Membership Items Order Form (1pg)
- Safe & Vault Technicians Association Member Application/Subscription Form (2pg)
- 14. Recertification Information (3 pg)
- 15. Legislative Action Network (2pg)
- 16. Various State Laws
- 17. Industry Position Pager (1pg)
- ALOA Convention and Class Schedule/Descriptions (33 pg)
- 19. Board of Directors Nomination Form
- 20. ALOA Convention Registration Form

310-575-5027

presidential viewpoint



Dear Members,

Ah, Spring! A time of renewal! Its presence is felt in the atmosphere. Bright flowers, new green grass, mild zephyr winds blowing, new fresh green leaves on the trees—Can you tell that spring-time is one of my favorite times of the year?

Spring combined with association activity makes for a very busy season. So many conventions and meetings are held at this time of the year. It's time to infuse our associations with that spring-time feeling.

This is the perfect season for a renewal of commitment to our profession. A time for new people to step up and volunteer to run for offices or chair committees. When we create that kind of momentum within our local associations, we indeed create our own zephyr wind that tends to keep our thoughts fresh and our members involved. New ideas bloom that benefit our associations and all the members.

Along that same thought, "fresh and new", we should try to improve our image. We can all benefit from sprucing up our appearance. The public sees our dress and makes assumptions as to whether or not we are professionals or just part-time fix it people. A clean, neat appearance goes a long way to reaching that goal in raising our profession in the eyes of our customers. Clothes do not make the person, but the image put forth long remains in the thoughts of the public.

A heads up for all, a dress code will be strictly enforced at our convention. Now before we all start moaning that it will be hot and I'm on vacation, just remember, the dress code is not there to make you uncomfortable, but is intended to portray our membership as the proud, professional organization that we know it to be—an association dedicated to the security of the world.

On that note, I'm off to mow the lawn and enjoy the sights and sounds of spring!

Take 'er easy!

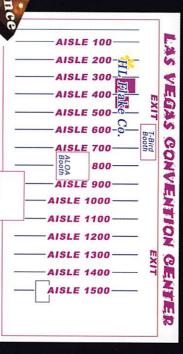
Sincerely,

Robert E. Mock





hes



Extremely Competitive

E/Z Free Freight Minimums

Same Day Shipping

Service with a Smile

High Fill Rate

Hard to Find Items

E/Z Order Web Site

AKE.com

- Order 24 hours a day
- Updated Every Business Day
- Extra Discount for Web Orders
- Personalized Inventory Lists

MINING ON TO....

INSTITUTIONAL 2006

Schlage Computer-Managed Locks Protect Sensitive Areas at Southern Utah University

Computer-managed locking systems provide features found traditionally with online, networked systems.

16 Forensics

Out of the ashes comes the truth. Find out how forensic locksmiths help uncover insurance fraud. by Dan Cunningham

20 An Interesting Call

Read on to find out what made this call so interesting. by Thomas Stern

22 SAFETECH 2006 REVIEW

Catch the highlights of this year's SAFETECH convention.

28 Mosler Retro

Greg Perry is called upon when a customer needed the interior jewelers chest of a Molser heavy wall cast iron opened so he could retrieve the contents and throw away the safe. Find out what happened. by Greg Perry, CML, CPS

AD INDEX

Allstate Inside Front Cover
Fax on Demand1
E-Key1
HL Flake3
Safetech 2007
IR13
Service Magic15
ALOA 200619
A&B Safe
CCL 27
ALOA Member Recruitment31
Harry C. Miller Ad
SafeData
Jameson Code
Clearstar
PBP
Payment Retriever
Turn 10
Ultralift
FKI Back Cover

Departments

Presidential	Executive5	Calendar8	Classified36	Legislative40
Viewpoint2	Applicants6	Core9	Associate Members38	

executive

Volume 52, Issue 4



Editor

Additional contact information for the ALOA Board and most Keynotes authors is available through "Locksmith Search" on the ALOA Web site— www.aloa.org or by contacting the ALOA office at 3500 Easy Street; Dallas, TX 75247; (800)532-2562; FAX (214)819-9736; e-mail aloa@aloa.org.

Betty Hendersonbetty@aloa.org
Advertising Sales
Kim Hammondvoice: 817-645-6778
Fax: 817-645-7599
e-mail: adsales@aloa.org
Executive Director
Charles W. Gibson, Jr., CAEcharlie@aloa.org
Associate Executive Director
David Lowell, CML, CMSTdavid@aloa.org
Convention & Meetings Manager
Jo Anne Mimsjoanne@aloa.org
Operations/Membership Manager
Mary Maymary@aloa.org
Director of Creative Services
Betty Hendersonbetty@aloa.org
IT Operations Manager
Greg Jacksongreg@aloa.org

Comptroller	Kathy J. Romo
Membership Coordinator	Shelly Jett
Convention & Meetings Assistan	tKaren Lyons
PRP/Education Coordinator	Mayra Ocon
Mail Room Coordinator	Kevin Wesley
Creative Media Specialist	Margarita Garza
Accounting Coordinator	Joyce Nixon
Executive Assistant	Sue Langford
Assistant Education Manager	Bob Stafford
Legislation Manager	Tim McMullen
Receptionist	Shelley Melton

Contributors

Jerome Andrews, CML Paul Chandler, CRL Claire Cohen, CML Brian Costley, CML, CMST Eric Costley, CRL Ray D'Adamo, CML Billy Edwards, CML Dan Graffeo, CRL,CMST Jim Hancock, CPL Jeff Nunberg, CML, CMST Randy Simpson, CML, CPP Robert Stafford, CML Dave Thielen, CML Greg Perry, CML,CPS Tom Seroogy Charles Stephenson, CPS Dennis Watanabe, CML, CMST

Mission Statement: The Associated Locksmiths of America, Inc. is dedicated to enhancing the professionalism, education and ethics among locksmiths and those in related sectors of the physical security industry. With approximately 10,000 members in the United States, Canada and the freeworld, ALOA is poised to help members obtain the knowledge, the strength, and the confidence to perform their role in the physical security field with pride and dignity. But it is only through active involvement and participation that ALOA can fully achieve its potential—and can help members to achieve theirs.

Policies: Keynotes[®] is the official publication of the Associated Locksmiths of America, Inc. (ALOA). Keynotes[®] acts as a moderator without approving, disapproving, or guaranteeing the validity or accuracy of any data, claim, or opinion appearing under a byline or obtained or quoted from an acknowledged source. The opinions expressed by the authors do not necessarily reflect the official views of ALOA. Also, appearance of advertisements and new products or service information does not constitute an endorsement of products or services featured by the Association. The Association does not accept responsibility for the inaccuracy of any data, claim, or opinion appearing in this publication, due to typographical errors on the part of the authors, Association staff or its agents.

Editor's Note: This publication is designed to provide accurate and authoritative information in regard to the subject matter covered. It is provided and disseminated with the understanding that the publisher is not engaged in rendering legal or other professional services. If legal advice and other expert assistance is required, the services of a competent professional should be sought.

Authors' Payment: Payment for eligible submissions to Keynotes will be based on the following criteria: topic, time spent and past contributions. Authors who regularly submit to Keynotes" are generally paid a higher rate. The latter is especially true of authors who write to fit specific editorial needs and submit said copy by Keynotes" deadlines. As a general guideline: Average payment for a 750 word, business or 'light' technical article would be \$200. Payment for a 1500 word article involving significantly higher time and research efforts would be \$400.

Payment will not be offered for articles submitted by ALOA employees or members of the ALOA Board of Directors (unless material is of a technical nature), nor for articles submitted by a company that promote that company's products or services. ALOA reserves the right not to pay for articles submitted by an individual(s) that promote a particular company's products or services.

Disclaimer: The Associated Locksmiths of America, Inc., (ALOA), reserves the right to refuse any article for any reason. Additionally, ALOA reserves the right to edit, amend or modify any article submitted for publication in order to preserve technical accuracy, clarity, fairness or grammatical correctness. ALOA will make the best efforts to notify the author of any changes. The extent of ALOA's liability for any article or information contained therein will be a notice of correction or retraction in the next possible issue.

Keynotes* (ISSN 0277 0792) is published monthly except for the combined June/July issue by The Associated Locksmiths of America, Inc., 3500 Easy St., Dallas, TX 75247-6416. Telephone: (214) 819-9733; FAX (214) 819-9736; e-mail aloa@aloa.org. Subscription rates for members—\$15.00 per year. Periodical class postage paid at Dallas, Texas. POSTMASTER: Send address changes to: Keynotes, 3500 Easy St., Dallas, TX 75247-6416. © Copyright 2003, All rights reserved. No part of the contents may be reproduced or reprinted in any form without prior written permission of the publisher.

President

Robert Mock (856) 863-0710 president@aloa.org

Secretary
John Soderland, CMI, CMST
(414) 327-5625
secretary@aloa.org

Directors, Northeast

Peter Sarailian, CRL (201) 944-7547 nedirector@aloa.org

Vernon Kelley, CPL (609) 771-3126 nedirector@aloa.org

Directors, Southeast

om Gillingham, Jr., CML, CP (615) 264-0747 sedirector@aloa.org

Ken Kupferman, CML (813) 961-5784 sedirector@aloa.org

Director, North Central

(920) 893-5282

Guy Spinello, RL (815) 394-1000 ncdirector@aloa.org

Director, South Central

CD Lipscomb, CML, CPS (903) 874-3522 scdirector@aloa.org

Directors, Southwest

Gordon R. Racine, CMI (719) 384-4707 swdirector@aloa.org

Julie McCluney, CRL (714) 636-5652 swdirector@aloa.org

Director, Northwest

Jim Jeffries, CPS (877) 241-6978 nwdirector@aloa.org

Director, European

Hans Mejlshede, CML (453) 539-3939 eurdirector@aloa.org

Director, Asian Joe J. Lee, CRL

Joe J. Lee, CRL (215) 289-2404 asiandirector@aloa.org

Director, Associate

Paul M. Justen (612) 238-4646 asdirector@aloa.org

Trustees

Randy Simpson, CML (281) 240-5959

John J. Greenan, CML, CPS (773) 486.2030

William Young, CML, CPS (610) 647-5042

Past Presidents

2003–2005 William Young, CML, CPS
2001–2003 Randy Simpson, CML
1999-2001 John Greenan, CML, CPS
1997-1999 Dallas C. Brooks
1995-1997 David Lowell, CML, CMST
1993-1995 Breck Camp, CML
1991-1993 Henry Printz, CML
1989-1991 Evelyn Wersonick, CML, CPS
1987-1998 Jeonard Passarello, CPL
1985-1987 Joe Jackman, CML
1983-1985 Stanley Haney, CPL
1981-1988 Louis LaGreco, CPL
1971-1981 John Kerr, RL
1977-1979 Clifford Cox, CML
1977-1974 Charles Hetherington
1972-1974 Gene Laughridge
1970-1972 William Dutcher, RL
1968-1970 Constant Maffey, RL
1968-1970 Constant Maffey, RL
1966-1968 Harold Edelstein, RL
1964-1966 William Meacham
1962-1964 Robert Rackliffe, CPL
1960-1962 Edwin Toepfer, RL
1965-1960 Ermest Johannesen



applicants <u>for members</u>hip

AR

Bentonville

Eric Casey

Sponsor: Clifford D. Lipscomb CML, CPS

Jerry Casey

Chandler

Preston M. Scheier

Sponsor: Enrique B. Olivares

Yuma

Don R. Williams

CA

La Quinta

Marko Jermy

CT

Bristol

Thomas Martucci

Sponsor: Michael D. Sigmund

FL

Deltona

Anthony Gonzalez

Tampa

Kevin E. Rimes

Sponsor: Nick Ray Jr, CPL

GA

Stockbridge

Edward D. Hanes

Sponsor: John C. Elliott Jr, CML, CPS

Woodstock

Joseph C. Grimes

Sponsor: John C. Elliott Jr, CML, CPS

IN

Portland

Robert Byers Jr

Sponsor: Jim Williams CRL

KS

Hutchinson

Steven R. Crile

Sponsor: Elvis D. Hammerschmidt CPL

Kansas City

Eldon E. McKee Jr

Sponsor: Mark L. Stewart CRL

LA

Scott

Reynaldo Gonzalez

Sponsor: Brad Kistler

KY

Lexington

Elizabeth K. Cox

Sponsor: Tim Abner

MD

Mount Airy

Timothy Delisi

Rockville

Jerome T. Peck CPL

Silver Spring

Christopher C. Roberts

Sponsor: Michael B. Groves

MI

Wayne

Kevin G. Smith Jr

Sponsor: Thomas J. Lewis CPL

MN

Willmar

Alvin L. Nohl

MT

Bozeman

Ian A. Maguire

Sponsor: Richard O'Donnell

Missoula

Mark M. McMillin

Sponsor: James M. Watt CML, CPS

NC

Charlotte

Frank Larmand

Sponsor: Frank P. McGrath CRL

Mooresville

Mark Ahuna

Sponsor: Ralph E. Fuller

ND

Lumberton

Jimmy N. McKee

McLeansville

R David Ingle

NY

Washingtonville

Karl Steger

Sponsor: Roy Brachfeld

Williston Par

Gary Sofferman

Sponsor: Joel S. Kramer

Ok

Eufaula

Jim Whitney

TX

Abilene

Dennis R. Boeshart

Sponsor: Steven S. Sandlin

Austin

Mark Leonard

Sponsor: James L. Hancock CPL

Bedford

T.J. Donnelly RL

Sponsor: Clifford D. Lipscomb CML, CPS

Dallas

Donny W. Dyess

Sponsor: Clifford D. Lipscomb CML, CPS

Houston

Philip Alexander

Mathis

Kenneth R. Smith Jr

Sponsor: Steven S. Sandlin

VA

Arlington

Steve Walker

Sponsor: Michael B. Groves

Martinsville

Derek McGee

Sponsor: Gary McGee

VT

Irasburg

Richard W. Davis

Kenneth B. Johnson

WA

Tacoma

Stephen Ferguson

wv

Nitro

Troy Mynes

Spansor: Vernon C. Mills

Great Britain

Bristol

Leigh L. Ridgway

Sponsor: Ken Dale

Norway

Honefoss

Bruce Burby

These applicants are scheduled for clearance as members of ALOA. The names are published for member review and comment within 30 days of this Keynotes issue date, respectively, to ensure applicants meet standards of ALOA's Cocle of Ethics. Protests, if any, should be addressed to the Membership Department and must be signed. Active Membership applicants (a) have worked in the industry two or more years. Allied Membership (AL) applicants are not locksmiths, but work in a security-related field. Apprentice Membership (AP) applicants have worked in the industry less than two years.



Everybody Wants It ... You MIGHT TAKE







One Lucky Member Attendee at ALOA 2006 is going home with this gorgeous mint-condition 1956 Ford Thunderbird. A ticket will be given to each ALOA Member who registers and attends the show. Someone has to win it, and it might as well be YOU!

(Must be present to win. Exhibitors. Employees. Family Members of Employees, and nonmembers are not eligible for this door prize.)

upcoming events

APR 2-7	ISC West Las Vegas, NV	5-9 European Locksmith Federation www.eurolockfed.com Venice, Italy	22	Virginia Locksmiths Association Transponder Class Chester, VA Contact: Elliot Conner email: va_locksmith@cox.net
WAY 6.7	Oklahoma Master Locksmith Assc. 2-day session Contact: Mike McGrew, CRL 918-333-9136 Tulsa, OK • Holiday Inn Select			
TONE 11	North Jersey Master Locksmith Ass 12th Annual Flea Market Sunday, 9am - 1pm Contact: Jeff Sitar 973-777-0620 or Pete Sarailian 201-944-7547	c.		
7/8	-16 Associated Locksmiths of Am ALOA 50th Annual Convent Las Vegas, NV Contact: 800-532-2562 or v	ion & Security Expo	SOON	9/15-16 Doyle Security Products 20th Annual Trade Show & Educational Weekend Minneapolis, MN Contact: Chantelle Gallagher 800-333-6953

UPCOMING ACE CLASSES

4/22-23/2006	White River Junction, Vermont • ACE Classes Green Mountain Locksmiths Association Contact: Bradley Manchester	4/01/2006	Saturday 8:00 am • Ontario, CA • California Locksmiths Association Suzanne Harmony 714-632-6800
	802-863-4153	4/06/2006	Thursday 9:00 am • Dallas, TX • ALOA
4/22-23/2006	Fort Wayne, Indiana • ACE Classes Northern Indiana Chapter of ALOA Contact: Jeremy Rodocker, CML, CPS 260-459-1500	5/11/2006	Mayra Ocon 800-532-2562 x203 Thursday 9:00 am • Dallas, TX • ALOA Mayra Ocon 800-532-2562 x203
5/13/2006	Detroit, Michigan • ACE Classes Locksmiths Security Association	6/08/2006	Thursday 9:00 am • Dallas, TX • ALOA Mayra Ocon 800-532-2562 x203
	Contact: Robert C. Nobel, CPL 810-385-9329	7/13/2006	Thursday 6:00 pm • Las Yegas, NV • ALOA 2006 Mayra Ocon 800-532-2562 x203
7/8-16/2006	Las Vegas, Nevada • ACE Classes ALOA 50th Annual Convention & Security Expo Contact: ALOA Education	8/26/2006	Saturday 3:00 pm • Dallas, TX • ALOA Mayra Ocon 800-532-2562 x203
	education@aloa.org www.aloa.org	9/7/2006	Saturday 9:00 am • Dallas, TX • ALOA Mayra Ocon 800-532-2562 x203
8/23-28/2006	Dallas, Texas • ACE Classes Associated Locksmiths of America Contact: ALOA Education		

UPCOMING PRP SITTINGS

Contact the ALOA Education Department for a list of classes and training offered in-house.

education@aloa.org www.aloa.org



New Product

DORMA Glas now offers a stylish Double-Action Hinge. The fully adjustable hinge offers the curved architectural element inspired from the award winning ARCOS design system.

The ARCOS line of hardware for tempered glass doors features flowing lines and elegant design to offer architects and designers an exquisite complement between metal hardware and tempered glass doors. The metal products in the ARCOS line have an arc-like curvature that seamlessly blends the hardware into the glass. Each ARCOS component shares the same area radius. The result is a clean, stylish, tasteful appearance.

The Double-Action Hinge includes adjustments for spring tension and angle adjustment for aligning the door to the zero point. The heavy-duty hinge is appropriate for low and high-frequented doors and can be specified in a hold open position at 90°.

The hinge can be used for 3/8" and 1/2" thick glass. The Double-Action Hinge is available for a maximum door width of 40" and maximum weight capacity of 143 lbs.

For more information or a product brochure, call DORMA Glas at 1-800-451-0649 or visit www.dorma.com/usa.

Previous Article

The CM500 battery control unit used in the application described in the February 2006 Keynotes article is no longer available. There is no replacement for it for battery use. The manufacturer continues to support the units, replacing the key pad and the latch when needed. However, when the control panel fails, another product must be substituted.

Locksmiths in the News

Visit this website for an article describing the benefits of using ALOA locksmiths www.wtopnews.com/index.php?nid=25&sid=717697

Mul-T-Lock is proud to announce a new product to its line, the MDS600!

This is not just another digital, keypad lock using a lever and a latch. This is probably the only no wired digital lock in the market that offers a bolt and a high security over-ride cylinder.

The MDS600 is a unique digital lock compared to other digital locks, because of its security bolt. The MDS600 is equipped with a high security mechanical cylinder for key override. One of its best features is the backlighting digital keypad display for nighttime operation.

NEW ASSA ABLOY RETROFIT SECURITY SOLUTIONS ALLIANCE ANNOUNCED

ASSA ABLOY High Security & Aftermarket Group
President Tom Kaika recently announced the launch of a
new sales and marketing organization—ASSA ABLOY
Retrofit Security SolutionsSM (RSS)—formed by merging
the sales and marketing operations of Medeco Security
Locks and Arrow Lock & Door Hardware.

The new Retrofit Security Solutions organization will offer professional locksmith dealers and distribution partners the widest selection of high security and aftermarket products available from both the Medeco and Arrow brands. RSS will drive accelerated product development, increased end user focus, and the elimination of redundancy leading to improved communication and more cohesive partner programs and support.

RSS will operate under the joint leadership of Director of Marketing Noel Flynn, and newly hired Director of Sales Brian Strom. Strom comes to RSS with more than 16 years of security industry experience.

"Overall, our sales personnel will be able to better focus on and react to local market conditions," Kaika said. "This enhanced focus aligns us with ASSA ABLOY's strategic commitment to value-added distribution while placing an emphasis on innovative products that satisfy end users' security needs."

Schlage Computer-Managed Locks Protect Sensitive Areas at Southern Utah University



Southern Utah University is using Schlage Computer-Managed (CM) locks to secure offices, computer labs and the lock shop itself at the 100-year-old regional university.

Schlage CM standalone locking products provide features found traditionally with online, networked systems. Userfriendly software on a laptop or PDA programs the locks, access trim, and offline hard-wired controllers, which manage strikes and magnets. New users, access points and

access privileges can be programmed into a CM lock in seconds. Users can select proximity, magnetic stripe, PIN or i-Button credentials individually or in combination. The CM lock also provides an audit trail for download onto a laptop or PDA.

"The CM locks make it possible for more people to have access to otherwise locked rooms," reports Jake Seiler, Assistant Locksmith at Southern Utah University. "Department heads also want to know who has access for security reasons. The university owns com-

puters and big, expensive equipment in the computer labs and elsewhere that need extra protection."

CM locks are placed on wood and metal doors at two building entrances, computer labs, offices and the lock shop. The CM locks prevent people from entering the lock shop and stealing keys to gain access to other facilities.

Everyone in the lock shop has learned how to program the locks with LockLink 3.0 software. Seiler and his staff use PDAs to download information off of a PC and upload it to the locks.

"It is a lot quicker to add people. It takes about 10 seconds and you're done," Seiler notes. "It's much more efficient than keys. The locks are easy to use, uncomplicated, and you can carry less stuff around. We've had an immediate, good response from users as well."

Southern Utah University uses magnetic stripe cards with the CM locks, along with i-Buttons. The magnetic stripe cards are also used for accessing library services, meal plans

> and the student store on campus.

"We definitely plan on using more CM locks on campus," Seiler adds. "We instance, we just put one in on a computer lab, and we are recommending them to other departments as well."

are getting more and more requests for the locks. For

About Southern Utah

University

Through its more than 100year history, Southern Utah University has evolved from a teacher training school into its current role as a comprehensive, regional university. It serves the

southern region of Utah and the contiguous counties of two states with undergraduate and graduate programs and applied technology training. People of the region look to the University for outreach services, culture, economic and business development, public education, regional history, public affairs, and major academic specialties.



U.S. Military Secures Middle East Base Camps Using Biometric Handreaders

Portable, Turnkey Solution Provides Access Control in Harsh Conditions

The U.S. military is using its biometric Schlage Recognition Systems Handreaders housed inside a custom portal to ensure only authorized individuals access base camps in the Middle East. Handreaders automatically take a three-dimensional reading of the size and shape of a hand and verify the user's identity in less than one second. They are not affected by dust, dirty hands, and minor injuries, which can cause false rejects with other biometric technology.

"The military used the Handreaders as a beta test in the theater for nine months and had excellent results," says David Slagel, President of Modular Security Systems Inc. (MSSI), the integrator (Ironton, Ohio). "They specifically requested the HandKey model because of its reliability, accuracy and durability. The HandKey unit is then placed inside our proprietary Modular Access Control (MAC) portal, which provides turnstiles and an access control infrastructure."

The resulting portable, turnkey access control portals are plug-and-play, fully integrated security systems planned for military bases throughout the world. To install a MAC portal, military personnel simply set it in place and plug it into 220-power in a junction box. Since the units are portable, the military can establish a "moving perimeter," widely used in base construction.

"When they finish with one site, they can simply pick up the portal and move it to the next site," Slagel emphasizes. "For the military, it represents zero construction process. They used to spend \$80,000 to \$100,000 rebuilding these 'brass shacks' each time the perimeter changed."

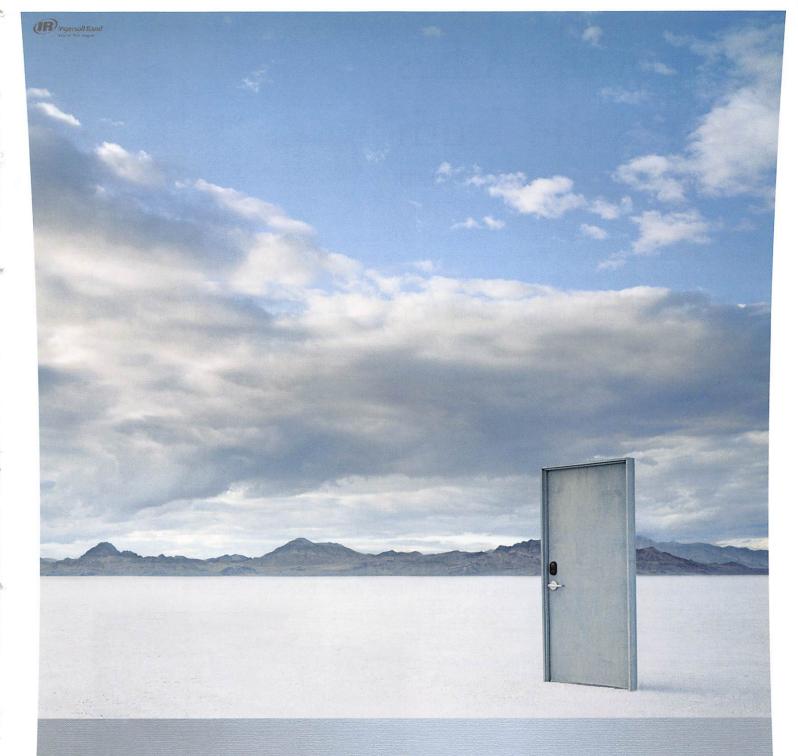
Using the portals is also easy. Military personnel enter the portal through one of five roll-up doors. They walk up to the entrance and present a proximity card and then their hand to the Handreader. If the light turns green, they are allowed entrance through the turnstiles. If the light is red, an alarm is sounded that alerts a guard, who then investigates.

The MAC portals, featuring the HandKey units, eliminate concerns about the identity of the cardholder or "tailgating," in which someone simply follows the next person through an access point without proving their identity.

"The proximity card in combination with the biometric identifier virtually eliminates both of these security-compromising practices and establishes a higher level of security," Slagel notes.

New personnel are quickly registered at the MAC itself and the MACs can communicate with each other. There is typically a central MAC and the portals can be linked via a LAN or WAN.

Ingersoll Rand Security Technologies was named recipient of the 2004 Application Market Penetration Leadership Award for access control and time and attendance applications in Frost & Sullivan's study, World Biometrics Market.



Real Security Is Knowing There Are No Strings Attached. And No Wires Either.

When you install Schlage® wireless access control technology in your facility, you don't have to replace existing components. After all, this exclusive technology is designed to work with any brand of access control system. Utilizing radio transmissions instead of wires, it cuts installation time from eight hours to less than one and reduces installation costs. Which means you have the confidence of keeping what works and the freedom to grow beyond it. Real Security Sets You Free. SCHLAGE



Out of the Ashes Comes the Truth

By: Daniel Cunningham, JD, CRL, CFL CFATE

The forensic locksmith may be called upon to investigate a variety of situations involving locks. These investigations may be investigation of a burglary, an auto theft or determining the condition of a lock from the debris of a fire. A person who has a background working for a law enforcement agency or some other government entity may have an "IN" to gain access to those who are responsible for contracting for an outside investigator. This type of work can involve working criminal investigations on a regular basis. Reality and the fact of life is that most of us do not have this "IN" and will receive most, if not all, of our assignments from insurance companies.

The majority of assignments from insurance companies will probably be reported auto thefts that are questionable in nature. These are often referred to as an "owner give up" type of theft. The "owner give up" is when, for whatever reason, the owner of a vehicle takes his vehicle out and destroys it to the degree the insurance company will list it as a "totaled" vehicle. He then reports the vehicle as being stolen to the police and the insurance company.

The reasons a person will fake the theft of their own vehicle are numerous and varied. They might have financial problems and be behind on payments; there might be something drastically wrong with the vehicle mechanically (this is a common situation among young "street racers" who have blown up an engine or transmission); or the owner may have crashed the car and not have the proper coverage to get it repaired. In all situations the owner wants to shift the financial responsibility for replacement or repair from him to the insurance company.

The scam is that once the vehicle is "recovered" the insurance company rates the vehicle as "totaled" and pays off any outstanding debt on the vehicle or it pays to have the vehicle repaired. Thus the person is free of the debt and his financial record and credit are still intact. The insurance company pays for the expensive repairs. Many of the cars are burnt to ensure the car will be "totaled" by the insurance company. So, when the vehicle is completely burnt, how does the forensic locksmith determine if the vehicle was a legitimate steal or an "owner give up"?

The crux of the matter boils down to the ignition lock, the condition of the lock and the location of the lock at the time of the fire. Where was the ignition lock found in the debris of the burnt vehicle? This is the question to be answered by the forensic locksmith. A vehicle that has been completely burned can pose a real challenge for the forensic locksmith. How do you determine anything from the fire debris? Everything is destroyed!



Exterior of vehicle after fire

2 Million Customers

at Your Fingertips

Internet Shoppers are Looking for a Locksmith Right Now!

ALOA Partners with ServiceMagic® to give members discounted access to leading online marketing solution. Through the relationship, our members will now have access to ServiceMagic's online marketing solution that can dramatically increase revenue and profits.

As an ALOA member, you can now receive targeted customer leads from consumers looking for a locksmith in your area through ServiceMagic. The program gives you immediate access to ready-to-buy consumers.

FREE ENROLLMENT!

- Increase Your Customer Reach ServiceMagic gets you access to more than 2 million unique visitors and more than 150,000 consumer leads each month.
- Target Your Leads Get matched consumers looking for locksmiths in only the locations you want to work.
- Increase Your Profits Service Professionals who have used ServiceMagic for at least a year report growing their business by 28% on average. Many report that ServiceMagic has become their lowest-cost form of advertising.

Free Enrollment Fee for a Limited Time – On behalf of the Associated Locksmiths of America, save \$99 by enrolling now.

Unlike other marketing initiatives, with ServiceMagic there are no long-term contracts or ongoing monthly or annual fees. Once in, you pay only for the targeted customer leads you receive. To learn more, please visit: www.servicemagic.com/ext/771036

To learn more, visit http://www.servicemagic.com/ext/771036 or call 888.528.9179









Interior of vehicle showing debris left by fire

The title of this article is the slogan of the International Association Of Forensic Auto Theft Examiners (IAFAE). It is a very appropriate slogan for a burnt vehicle investigation. A fire destroys most everything in the vehicle and the vehicle itself, but there is always some evidence left in the debris to tell what really happened. It is a matter of digging it out and analyzing it. This is done by the forensic locksmith.

The forensic locksmith is confronted with a big pile of burnt debris. The search centers on the area directly below the steering column and directly beneath where the lock was located on the column or dashboard. After a fire the fire department or tow company will pick up all loose debris from the fire and throw it into the vehicle on top of everything else. The first task is to remove all the large pieces of debris that have been thrown into the vehicle, leaving only large items of fire debris that fell to the floor during the fire.



With large pieces of loose debris removed only debris that fell during the fire remains



Once the large pieces of debris are cleared the smaller parts can be readily located removing thin layers one at a time

Now the search for parts related to the ignition lock and other vital components starts. Searching through fire debris is analogues to an archaeological dig. The debris is removed in small areas a thin layer at a time. I usually start with removal of the large pieces embedded in the debris first. Things like the remains of the driver's airbag, the upper portion of the steering column, and other larger pieces of debris.

Removal of debris embedded in the debris pile is carefully done by using a small brush and removing all the loose debris around the piece. As I brush away the loose debris I note any parts that might be located in the debris I am removing. I sweep the loose debris into a dustpan and then sift it through a food colander to separate any small springs, screws or other parts I may have missed. I then literally dig the part loose from the debris, removing a little bit of the debris around the part at a time.

As I loosen the debris I also sift it for small parts. When I have exposed the large piece that it is almost free of the debris I lift it up out of the debris. When this is done debris sticking to the underside of the large piece generally will break loose from the main debris pile. I remove and clean the part over my colander, so any attached debris falls into the colander and can be sifted. I do this with all the larger embedded objects until the debris pile is cleared of all major large pieces of debris.

Once the larger pieces of debris are cleared the removal and sifting process begins. During this process the debris is scraped away a thin layer at a time using a brush to sweep away just the very top layer of the debris. As the debris is swept away various parts will be exposed. As each part is exposed, mark it and photograph it in place, and note the location where it was found and the approximate depth (top, middle bottom of debris pile) in the debris where it was found. Each sweeping of debris is also sifted for small parts you might have missed.

As you remove more and more debris you will continue to find various parts of the steering column, the electrical components of the dashboard, and other parts that are not part of the ignition lock. Note what parts you found and where these parts are found in the debris pile.



Typical debris, other than ignition lock parts recovered from a burnt vehicle. Debris generallyfound includes, springs, screws, relays, electrical components and a whole host of other items

Continue with the scrape, sweep and sift routine until you have reached the floorboards of the vehicle. You might just be surprised what you find in a debris pile.



Ignition lock still embedded in debris



Ignition lock recovered intact from debris

It is very important to note where you find the item in a debris pile and at what level you find each item. Certain characteristics of a fire are the same for every fire. One is heat rises, debris falls and all fires need heat, fuel and oxygen to burn. Because of these characteristics that the fire debris of a vehicle can be analyzed and the location of the ignition lock determined at the time of the fire.

In a vehicle fire the debris burns and falls to the floor or a lower level in the vehicle. As it falls it continues to burn, as long as it has oxygen to do so. As more debris falls on top of it the burning debris stops burning because it can no longer get any oxygen. It then begins to cool and solidify. As more and more items burn and fall to the floor or lower level the debris pile gets deeper and the lower

items stop burning. The items that were burnt first or are already on the floorboards are found on the bottom of the debris pile. The items that fell to the floor last are found on or near the top of the debris pile. This is a concept known as layering.

Layering allows the forensic locksmith to determine the location of the ignition lock at the time of the fire. If it is on the bottom of the pile, under all the debris, it was not in place at the time of the fire and was removed prior to the fire. If it is on top of the debris pile it was one of the last things to fall during the fire and was probably in place on the steering column or dash at the time of the fire. Location of the remains in the debris pile is critical.

As you can see from the process used to analyze the debris in a burnt vehicle the forensic locksmith must possess skills not normally possessed by a general locksmith. The forensic locksmith must have a basic knowledge of fires and arson investigations; he must know what the various components of a steering column look like, not just the components of a lock; he must have a basic knowledge of photography and he must know certain rules of evidence such as how to collect an item and how to preserve the evidence after he discovers and recovers it.

Forensic locksmith is not a specialty for all locksmiths. Those that do choose to specialize in it find it enjoyable, challenging and it can be very profitable. However, it does require special skills, special equipment and above all continuing education. You have to stay on top of current technology through training.

For more information on auto theft and arson investigations contact Rob Painter at robo14@aol.com or (414) 698-9696 or contact your local chapter of International Association Of Arson Investigators or IAAI at www.firearson.com.



sponsored by:







One Lucky Member Attendee at ALOA 2006 is going home with this gorgeous mint-condition 1956 Ford Thunderbird.

A ticket will be given to each ALOA Member who registers and attends the show. Someone has to win it, and it might as well be YOU!

(Must be present to win. Board Members, Exhibitors, Employees, Family Members of Employees, and nonmembers are not eligible for this door prize.)

An Interesting Call

By: T.F. Stern



Yesterday afternoon I had a woman call me asking for prices; nothing strange about that, it happens all the time. I generally like to know who I'm talking to as a social courtesy. It is just plain good business and helps to start things off on the right foot When I asked the caller her name she replied, "The car belongs to my sister; why do you need to know my name?" I use one of those old-fashioned cell phones that doesn't have a built-in camera so she couldn't see me shake my head and start to grin as I looked with my eyes rolled upwards.

"Okay" I replied, "can you tell me what I'll be making a key to?"

"It's a 1998 Ford Ranger that belonged to my son" she said and continued with a lengthy explanation as to the probability that the keys were in some relative's pocket because she was too old to be driving and they might have intentionally withheld the keys. "How much will it cost to make a key?", she asked.

I went on to explain that I would quote her two prices because the particular year model had, on some models, a plain mechanical key and others had a transponder key system for which I would have to charge more.

"I'll take the cheaper key. We're trying to save money" she replied. I explained that I couldn't say for sure which price would be in effect until I had a chance to examine the vehicle, turn the key in the ignition and see if it was equipped with the transponder system. When she hung up I wasn't sure that she had understood my explaination about the newer key systems and the price difference.

This morning, she called back and was still reluctant to tell me her name. "Remember me?" she asked, "I called about my sister's Ford Ranger? You can come make that cheaper key, now. She's expecting you." I went over the price, explaining the same thing as before.

She replied "She can't afford the other key so just make the cheaper key".

"It was no use. Just do it" I thought.

"Can I get an address and a phone number?" I asked. I then took down the information. I was familiar with the location and it wasn't far from the job I was finishing. "I can be there within the hour but it would be nice to have her name in case I have to call.", I said. The woman then gave me all the requested information along with her own phone number, just in case I had to call back.

"Thank you, I'll be there shortly", I replied and drove the short distance over. Upon pulling up in front of the house, I called the number to let her know I was one of the "good guys". I had dialed the back-up phone number by accident and recognized the voice immediately as she answered the phone. "I'm just letting you know I arrived" I said.

I then walked up to the front door. The storm door permitted a view of the living room. A very old and feeble woman was charting a course for the front door; one labored and calculated step at a time. On her way, she made sure to catch a piece of an arm chair, a corner of a table and then the next chair until arriving at the front door. I quietly prayed for her safety as it was painfully clear that she should be using a walker or, at the very least, a sturdy cane.

"You'll forgive my slowness." she said. "I just got out of the hospital with a broken hip." I winced at the idea of her walking around at all.

"I have a cane in my truck. Please, let me get it for you.", I offered. (Sometimes my back will pinch on me while working and so I keep the cane behind the front seat just in case. I've only had to use it a couple of times but it's worth having.)

"No thank you", she said. "They gave me one of those walker things. I can't stand it...gets in the way all the time." I could see her trying to figure out how to turn around with hesitation and a look of exasperation on her face as she called out to her housekeeper, "Did you unlock the garage?" I heard the garage door opening and let her know that I could take care of what ever needed to be done and asked her to PLEASE sit and make her self comfortable.

I made the key in short order but the battery on the truck was so weak that I had to jump start it. I keep a set of jumper cables handy for such occasions. The truck started right up with the cheaper key and I figured these people must be living under a "special star". I backed my truck out of the garage and while I was putting up my tools, I noticed that the woman had come out into the garage with a few bills folded up in her hand to pay me with.

"I'll be right there. I'm just making you a spare key. There's no charge! It's on the house", I called out. I then looked over and my stomach began to tighten. She was sprawled out on the floor. How she fell, I have no idea. She hadn't cried out in pain. In fact, she had a silly grin on her face, still holding the rolled up bills up as if to pay me.

"Please! Somebody going past will think I'm robbing you" I said as I forced a laugh and went to help her up. I was praying that she hadn't broken an ankle, her hip again, or something else.

"I'm fine!" she replied, "I just tripped over that piece of wood. Really, I'm okay." I walked her back inside the house and accepted her payment. She wanted me to stay around and charge the battery, move the truck out of the garage and some other things.

I told here that I was sorry but I had another customer waiting on me. I needed to go but I was thinking to myself, "Please, God, let her live until I'm out of the driveway!" knowing that her house keeper was there to tend to things.

SAFETECH 2006

Safe Technicians Gathered in Albuquerque, NM for the Premier Industry Event

Attendees arrived from around the globe to learn techniques only available at Safetech 2006. Set amid a backdrop of the beautiful Southwestern United States, SAVTA members battled travel and altitude changes to increase their earning potential and learn from the best instructors in the realm of physical security.

CLASSES

Classes were exciting and varied and attendees appreciated and enjoyed the many networking and social events provided. One of the most-popular classes at SAFETECH was GSA from A–Z. Here, students learned about GSA-approved containers from Department of Defense safe man, Vaughan Armstrong.

Instructor Vaughan Armstrong said to his class, "I have been to SAFETECH every year since it started because it is the best place to share information about the industry."

Professional Safe Opening is a class taught by professional safe technicians, Ron Jewell and Ken Hiemstra. Heavy with hands-on instruction, this class was a SAFETECH favorite among attendees.

Instructors Hiemstra and Jewell taught in tandem using carefully-timed humor and clever wit to illustrate their lessons. Offering expert guidance in safe-opening techniques, drill points, relock defeat, safe construction, locks and tools, Hiemstra and Jewell made it their goal to work closely with students.

Jewell and Hiemstra wanted students to learn to "think on their feet" so safes were set up to create the maximum challenge. Since the real-world doesn't offer easy openings, neither do these two instructors. The goal for students is for them to "kill the safe with one hole" using methods learned in the class. When asked by a student for hints on opening one of the class safes, Jewell quipped, "The safe is downstairs."

Students worked in groups to meet the challenge. They soon found that the skills of each group member could be used to quickly and efficiently defeat the safe.

Another poular class was Professional Safe Opening taught by personable instructor, Jim Jeffries. Heavy with hands-on instruction, this class was not only informative, but FUN!

Jeffries' offered students a systematic approach to properly servicing a safe lock, along with practical business advice to increase profits. In this class, students found practical tips and tricks used by serious professionals.

Offering expert guidance in dialing, instead of drilling safe locks. Jeffries worked closely with students, entertaining them with industry humor and sly wit.

A hands-on class, students enjoyed learning from doing as they experienced problems they might find in the real world.

Students said they were looking forward to implementing new ideas learned at SAFETECH to boost their bottom line.

EVENTS

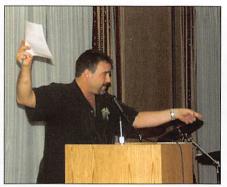
One of the most-popular events at SAFETECH is the Bazaar Night/Swap Meet. SAVTA provided the set up and attendees provided the items to sell or trade. Attendees got together with friends for a fun-filled evening overflowing with great deals. They brought most anything: books, tools, drill bits, photos, old locks, technical information, lock parts, etc. because "One man's trash is another man's treasure."

The Kick-off Party provided a great atmosphere to mix and mingle with suppliers and colleagues. Guests enjoyed















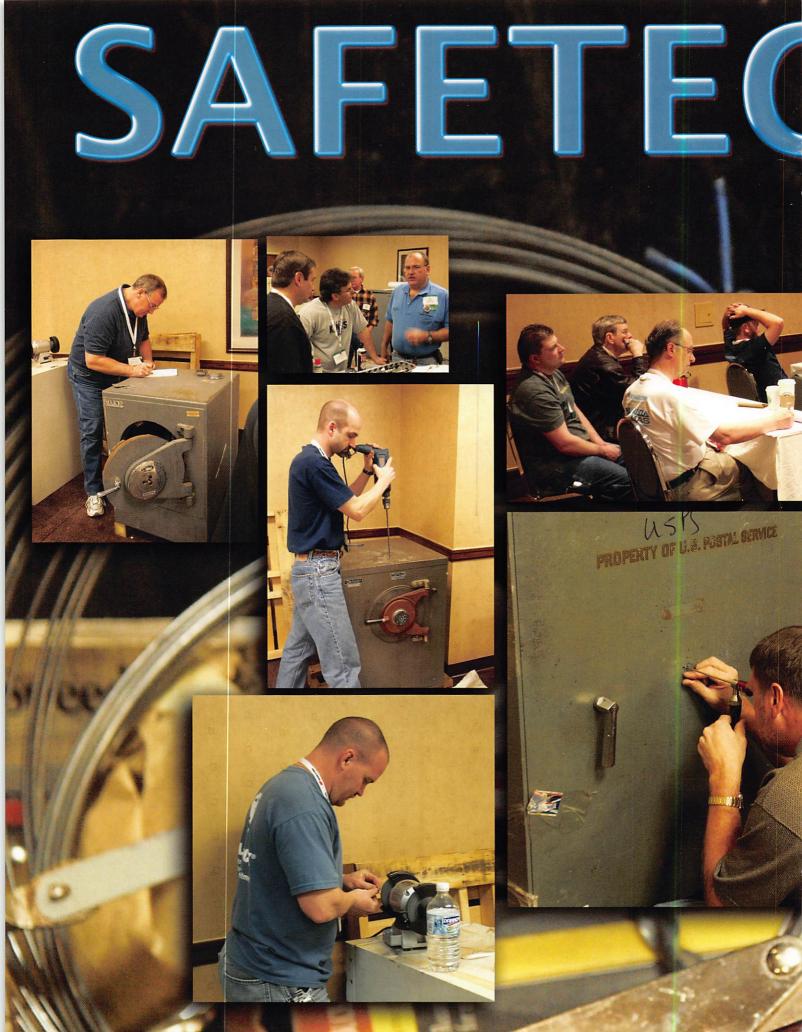


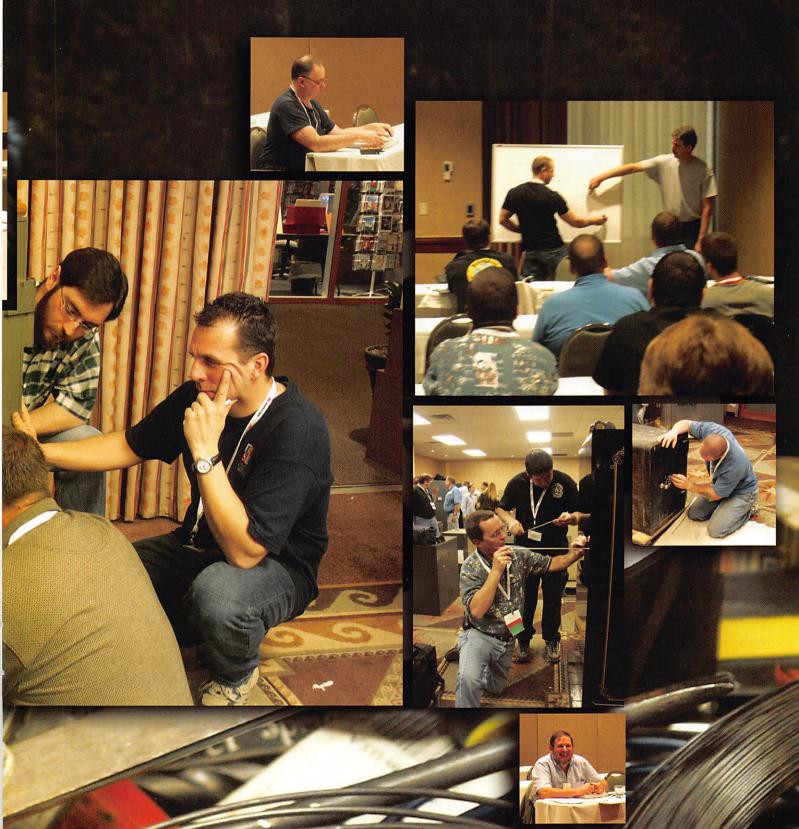
















a fiesta-themed menu. After dinner, the Friends of SAVTA Auction began. Lockmasters' Mark Miller was a dynamic and energetic host, helping to raise \$20,280.00 auctioning locks and specialty items including some hand-crafted by SAVTA Hall-of-Fame inductee, Tommy Watson. One

bidding war after another sent attendees home with an Albuquerque hot-air ballon ride for two and other fun items like lunch with SAVTA Sales Manager, Kim Hammond and dinner with LaGard representatives.

The evening ended with a bang when some talented SAVTA musicians took the stage. Bob DeWeese wailed on the mic to traditional rock favorites such as "Proud Mary", whipping the SAVTA crowd into a frenzy of dancing and good times. Bill Smith's dance card was full as he whirled the ladies across the floor.

Special thanks to our friends at LaGard and Lockmasters for sponsoring the event

ELAGARD

LOCKMASTERS°

INCORPORATED



EXHIBITS

Exhibitors brought and displayed the most up-to-date equipment in the industryat at the SAFETECH 2006 Trade Show. Members agreed it was the perfect place to view new products, tools and equipment and meet with industry experts one on one.

SESAME Combination Locks





A Division of The Eastern Company

301 West Hintz Road Wheeling, IL 60090 Telephone: 800.733.8588 Fax: 847.537.1881 www.cclsecurity.com



Features & Benefits

- Industrial Strength Combination Lock!
- Resists Hammer and Re-bar Attacks!
- Hardened Steel Full Metal Jacket!
- Hardened Steel Full Metal Jacket Shroud!
- Weather Resistant Black Electrocoating!
- 7/16" Chrome Plated Molybdenum Shackle!
- Inside Shackle Clearances: 1" and 2"!
- Shackle Pull Strength: 2,750 pounds!
- All Brass Inner Mechanism!
- Four All Brass Dials!
- 10,000 Changeable Combinations!
- Quick Delivery: Shipped from Stock!



Mosler Retro

by Greg Perry, CML, CPS



Photo 1

This month's safe started with a customer who needed the interior jewelers chest of a Molser heavy wall cast iron safe opened so he could retrieve the contents and throw away the safe. The lock had stopped working after he took a pair of locking pliers to the dial because it was too hard to turn by hand. He wanted a new gun safe and this was a good excuse to purchase a new one.

Since he didn't want the safe, I removed the locks and the interior door after opening it. (Can you guess why I did this? Look in the May 2005 Keynotes for the full story on a jewelers chest.)

Later, the customer called to say that he noticed that, with the interior door removed, access to the interior was improved. He asked how much it would cost to install a new lock as he wondered if the safe was worth keeping after all.

Most customers who want to retrofit a new lock opt for an electronic lock. Although electronic locks have come a long way with regard to reliability, I doubt any of them will last the 100-plus years this safe's original lock had lasted. This customer wanted long life.

He also wanted an external relock installed. The lock looked simple to install, but the relock might be a little bit more of an issue.

A side note: at first glance, this retrofit might have been much easier with a LaGard SwingBolt type lock. The biggest advantage to the SwingBolt is the ability to mount the lock anywhere inside the safe the cable will reach. It does not need a mechanical connection to the out-



Photo 4



Photo 5



Photo 6



Photo 7



Photo 8

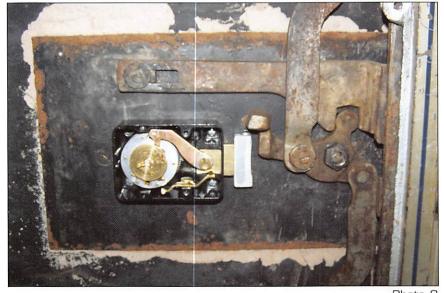


Photo 9

side. The only connection from the keypad is a wire. The lock case could have been mounted without an extension at the end of the handle cam. The reason it would not have worked is because of the handle cam. If it travels past the end of the bolt, the SwingBolt extends and the boltwork could not be extended. A modification to the handle cam might have worked to solve this problem.

Starting with the lock required making a bolt extension. The original Molser 5H lock is much larger and has a bolt that is 1 5/8" tall, as opposed to the S&G 6730 bolt that is 1" wide. A block of aluminum was machined 1/2" x 1/2" x 1 5/8" and a couple of mounting screw holes were drilled to attach to the end of the 6730 bolt. The Mosler lock mounted to a tube assembly and had 4 standoffs to move the lock body away from the door. Once the tube was removed the S&G lock sat flat against the inner surface. At the safe, a DRAT tool was used to align the dial ring and lock case on the door. This allowed for a transfer punch to mark the four lock body mounting hole locations. These were drilled and tapped for the 1/4" 20 thread screws. The lock bolt extension was placed in the approximate location of the original lock and marked. It was a little long. Part of the problem was the handle cam. It was tapered slightly (front to back) and it bound against the extension as it turned. This was aggravated by the lock location. It was mounted to the inside face, instead of on standoffs like the original lock. Instead of changing the lock bolt or mounting, a curve was sanded into the end of the bolt extension. Although not needed, a steel screw was added to the top of the bolt extension to remove the gap between the handle cam and the lock bolt. Finally, the dial ring screw locations were drilled and tapped allowing the lock to be assembled.

Pick the Best!

The Associated Locksmiths of America Offers You Invaluable Resources

ALOA is excited about the things planned for 2006. To celebrate our 50th anniversary this membership campaign features more benefits than ever.

- · Education Discounts
- Automatic Entry into a drawing for a Key Machine
- Up to \$300.00 savings on ALOA 2006 Anniversary convention registration.
- A free \$10,000.00 bond (Active members only)
- New members receive immediate access to thousands of keycodes with a free trial membership to Blackhawk Products.
- · ALOA store with books & merchandise
- A 10% discount for any bookstore purchase
- · Celebrating 50 years in the security industry
- Referral Service
- Professional Publication Keynotes

ALOA offers you the strength of over 8,000 leading firms and individuals. We are able to open many doors leading to the recognition, information, productivity and perspective needed for success in our ever-changing industry.

ALOA is your voice in the industry. It speaks for your concerns, your needs and your strengths. ALOA represents the collective interests of the association before the press, government, and the public.



Industry News and Information Publications and Public Relations









Professional Certification



Educational Training Programs

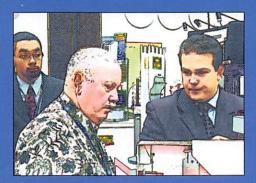


Representation to the Industry and Government



The ALOA Convention and Security Expo, held annually, is an important event for locksmiths, manufacturers, and distributors. Here, you can learn from professional speakers, discuss needs with suppliers and seek solutions with fellow members and participants.

Come celebrate
50 years of Excellence at the
ALOA 2006 Convention & Security Expo
in fabulous Las Vegas, NV, July 8-16.



ALOA's Convention and Trade Show





Photo 10



Photo 11



Photo 12



Photo 15



Photo 13



Photo 14



Photo 16

The relock assembly turned out a little different than originally planned. I toyed with the idea of using a wire attached to a spring loaded bolt to block the vertical bar. I finally decided on the KISS (Keep It Simple Stupid) method. The plan was to use a modified bolt to fire behind the boltwork linkage.

Looking around the hardware store I found "universal clevis pins". Instead of having just one hole at the end they have a series of holes along the length. Next, a blank 4S metal electrical cover plate was cut, bent and drilled to accommodate the clevis pin. It needed to be tight against the lock body since the end of the boltwork and lock body were in the same vertical plane. The last hole and a middle hole on the clevis pin were drilled to accommodate roll pins. Finally, a spring was added between the bottom fold on the bracket and one of the roll pins to fire the

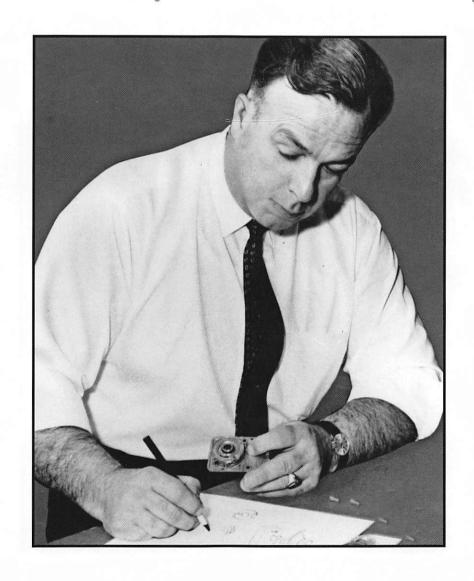
There is one modification I would make in the future. Drill the roll pin holes at 90 degree angles to allow the one next to the spring to be installed sticking out on both sides of the clevis pin. No, it's not a new design but it's the first time I've had to make one from scratch. The balance of the electrical cover was used to make the bracket to hold the relock in the cocked position.

relock.

From start to finish, this retrofit took about five hours (not including the time spent thinking about how I wanted to create the relock). I really didn't run into any difficult challenges on this job. I could have wished for a better or trickier method to install the relock but in the end this one does the job. I took good pictures and dimensions for the relock location because if something does happen and the lock is punched it might baffle another tech.

TrueCenter

the Harry C. Miller story



AVAILABLE NOW AT THE ALOA BOOKSTORE! PURCHASE YOURS ONLINE TODAY! www.aloa.org/store

A NEW DAY HAS DAWNED ON THE INFORMATION HIGHWAY

WWW.ALOA.ORG

featuring:

- a fresh new look
- new message boards
- download prp into for specific sittings
- choose your own password to the members only section
- improved locksmith search at findalocksmith.com.



KEY CODE SERVICE

With proper ID and security clearance we can get codes for most cars.

Fax us at 1-800-695-6810 or call 1-800-741-4764 for more information.

Hello, I'm Doug Jameson of Jameson Code Services. We would like to try and make your business just a little easier when you make a key. We can furnish a key code to you for almost all cars. There is no charge should the code we provide not work. We can have most codes back to you within 30 minutes. Some codes are even quicker such as Ford and Toyota. We furnish a pin number for Chryslers, also brake codes and immobolizer codes for Hondas and Acuras. We have been in the key code business since 1995 and learn a little more everyday. We are open Monday thru Friday 8:30 a.m. to 6:00 p.m. If you have a real emergency after these hours or on the weekend my pager number is 972-319-8782. There are a few brands I can get a code for after hours. All codes are \$15.00. This includes a vat number if needed. The \$15.00 also includes the pin number, brake code and immobolizer code. Corvettes are a special category as the vat numbers are not often available. We would appreciate your input and welcome suggestions for improving our service. Give us a call at 214-630-0477 to set up your account or to have any questions answered. Looking forward to servicing all locksmiths. Fords and Chryslers within 15 minutes!

We are accepting applications from ALOA Members only.

Fax us at 1-800-695-6810 or call 1-800-741-4764

Classifieds

EMPLOYMENT

WANTED

BVI, Inc., a Red Hawk Industries Company is seeking several exp. F/T Field Service Techs in MD, DC and VA. Must be exp. in physical and electronic security systems, or gen. bank equipment. Must have 3 + years exp. clean driving record, and pass a drug test. Excellent comp. and benefits pkg. incl. company vehicle. Forward resume with salary history to: Resumes.PA@redhawkindustries.com or fax to Linda Foggie at 215-396-8799.

STORE MANAGER WANTED

Opportunity in South Orange County, California for person with extensive locksmith and/or distributor experience. Position provides salary, helath insurance, vacation and holidays. Send resume to: 949-492-0246 or call Tony's Locksmith at 949-492-5731.

LOCKSMITH WANTED \$3670.81-\$4461.90 per month. The City of Chula Vista (San Diego's County second largest city) is currently seeking to fill their Locksmith position that will plan, implement and mainitain a master lock and key program including computer based acccess control systems throughout the city buildings. This position has full benefits and will receive 16% COLA increase over the next four years. City of ChulaVista, 276 4th Ave, Ca. 91910 www.chulavistaca.gov or 619-691-5096 for more info. Apply immediately!

WANTED TO BUY/SELL

NEW LOCKSMITH SHOP FOR SALE

Leased store front shop.
Would like to retire due to health. Next to NASA Bay
Space Center, on a very busy highway. Covering three counties. Over
\$70,000 plus in equipment and inventory. Fully equipped van. Asking
\$55,000, will consider all reasonable offers. Email if interested www.fgarza1948@yahoo.com or fax 281-488-0883.

BUSINESS FOR SALE

Ideal business for 1 person or easily expand business. Established 1997 - mostly commercial and residential. Repeat and referral business with \$0 paid advertising, close proximity accounts (about 8K miles per year), bankers hours

(M-F 9-5, Sat 9-3). Shop equipment, tools and inventory, 2003 truck (less than 50K miles) with equipment, tools, and inventory. Deal on shop lease if desired or run as a mobile business. Asking \$150K - annual gross sales over 100K - annual net profit well over 50K. Located in Houston, TX. Call Ron 281-660-3000.

BUSINESS FOR SALE

Turn key lock shop business, over 20 years same location. In the most enchanting and diverse region on Earth. Port Angeles, Wa. where the Olympic Mountains meet the Sea. \$170,000 Includes all equipment, inventory, tools, customer list and training. Call Harriet at Windermere Real Estate 1-800-786-1456 ext. 30

BUSINESS FOR SALE

In south-central Wisconsin, well-established, 19 years in the same location. One person shop with room to expand. Business has many commercial and residential accounts. Includes service van, equipment, and inventory. \$85,000 takes all. Owner wishes to retire-will help with transition. CALL (608)325-5011 OR EMAIL: lockshop@tds.net

SMALL MOBILE
LOCKSMITH
BUSINESS FOR SALE
Established 1979 with solid
client base. Excellent opportunity for someone who is
wanting to relocate and
start a business. Located in
sunny Albuquerque, NM.
We're ready to retire!!!
Commercial Safe & Lock
475-58th St. NW
Albuquerque, NM 87105
505-836-9503

FOR SALE

Locksmith equipment and inventory. Machines, keys, locks, tools - all for one low price - due to health, must sell. ALOA member. Forest E. Long, 970-854-3301

WANTED TO BUY

Want to purchase old and discountinued Schlage Decorative Hardware in both Dragon and La Fontaine designs. Any assistance would be gladly welcome. ALOA member. Peter Field, P.O. Box 104, Salem, VA, 24153. Tel. 540-380-5000. Fax. 540-380-1657.

Classified Advertising Policy

Classified advertising space is provided free of charge to ALOA members and for a fee of \$2.00 per word, \$40.00 minimum for non members. Classified ads may be used to advertise used merchandise and overstocked items for sale, "wanted to buy" items, business opportunities, employment opportunities/positions wanted and the like. Members or non members wishing to advertise services or new merchandise for sale may purchase a "Commercial Classified Ad" for a fee of \$4.00 per word with a minimum of \$100.00. Each ad will run for two issues. For blind boxes there is a \$10.00 charge for members and non members. All ads must be submitted in writing to the Advertising Sales Department via fax at 817-645-7599 or through an email to adsales@aloa.org by the fifteenth of the month two months prior to issue date. ALOA reserves the right to refuse any classified advertisement that it deems inappropriate according to the stated purpose of the classified advertising section.



members

Distributor

1st In Hardware, Inc. Phone: Phone: 410-646-9900 Fax: 410-646-0045

www.lstinhardware.com

ADEL Fingerprint Technology, LLC

Phone: 909-595-1222 Fax: 909-595-1667

Accredited Lock Supply Co.

Phone: 800-652-2835 Fax: 201-865-2435 www.acclock.com

Andrews Wholesale Lock Supply

Phone: 717-272-7422 Fax: 717-274-8659 www.andrewslock.com

Boyle & Chase Inc.

Phone: 800-325-2530 Fax: 800-205-3500 www.boyleandchase.com

Clark Security Products

Phone: 888-784-1311 Fax: 619-718-7333 www.clarksecurity.com

Cook's Building Specialties

Phone: 505-883-5701 Fax: 505-883-5704

Dire's Lock & Key Company

Phone: 303-294-0176 Fax: 303-294-0198

Direct Security Supply, Inc.

Phone: 800-252-5757 Fax: 800-452-8600

Discount Key Machines.Com/Busch

Phone: 800-332-8724 Fax: 407-363-4666

Doyle Security Products Phone: 800-333-6953

Fax: 612-521-0166 www.doylesecurity.com

Dugmore and Duncan, Inc.

Phone: 888-384-6673 Fax: 888-329-3846 E. L. Reinhardt Co., Inc.

Phone: 800-328-1311 Fax: 651-481-0166 www.elreinhardt.com

Ewert Wholesale Hardware

Phone: 800-451-0200 Fax: 708-597-0881

Foley-Belsaw Company

Phone: 800-821-3452 Fax: 816-483-5010 www.foley-belsaw.com Fried Brothers Inc.

Phone: 800-523-2924 Fax: 215-592-1255 www.fbisecurity.com

H.L. Flake Co.

Phone: 800-231-4105 Fax: 713-926-3399 www.hlflake.com

Hans Johnsen Company

Phone: 214-879-1550 Fax: 214-879-1530 www.hjc.com

Hardware Agencies, Ltd.

Phone: 416-462-1921 Fax: 416-462-1922 www.hardwareagencies.com

IDN Incorporated

Phone: 817-421-5470 Fax: 817-421-5468 www.idn-inc.com

Instant Hardware Delivery, Inc

Phone: 800-355-1107 Fax: 800-663-8518

Intermountain Lock & Supply Phone: 800-453-5386

Fax: 801-485-7205 www.intermountainlock.com

International Electronics, Inc Phone: 800-343-9502

Fax: 617-821-4443 Jo Van Distributors

Phone: 416-288-6306 Fax: 416-752-8371 www.jovanlock.com

Lockmasters, Inc.

Phone: 859-885-6041 Fax: 859-885-7093 www.lockmasters.com

Locks Company

Phone: 800-288-0801 Fax: 305-949-3619

Locksmith Ledger International

Phone: 847-454-2700 Fax: 847-454-2759 www.lledger.com

McDonald Dash Locksmith Supply

Phone: 800-238-7541 Fax: 901-366-0005 www.mcdonalddash.com

Monaco Lock Co.

Phone: 800-526-6094 Fax: 800-845-5625 www.monacolock.com

Omaha Wholesale Hardware

Phone: 800-238-4566 Fax: 402-444-1664 www.omahawh.com

Phoenix Safe International LLC

Phone: 765-483-0954 Fax: 765-483-0962 www.phoenixsafeusa.com

Positive Identity Solutions

Phone: 704-663-1175 Fax: 704-660-1301 www.pids-usa.com

RA-Lock Company

Phone: 972-775-6301 Fax: 972-775-6316 www.ralock.com

Security Distributors Inc

Phone: 800-333-6953 Fax: 612-524-0166 Security House

Phone: 905-669-5300 Fax: 905-660-6313 www.securityhouselock.com

Security Lock Distributors

Phone: 800-847-5625 Fax: 800-878-6400

www.securitylockdistributors.com

Southern Lock and Supply Co.

Phone: 727-541-5536 Fax: 727-544-8278 www.southernlock.com

Stone & Berg Wholesale

Phone: 800-225-7405 Fax: 800-535-5625

The Locksmith Store Inc.

Phone: 847-364-5111 Fax: 847-364-5125 www.locksmithstore.com

Timemaster Inc.

Phone: 859-259-1878 Fax: 859-255-0298 www.time-master.com

Top Notch Distributors, Inc.

Phone: 800-233-4210 Fax: 800-854-4146 www.topnotch.bz

Turn 10 Wholesale Phone: 800-848-9790

Fax: 800-391-4553

U.S. Lock Corp.

Phone: 800-925-5000 Fax: 800-338-5625 www.uslock.com

Wilson Safe Company

Phone: 215-492-7100 Fax: 215-492-7104 www.wilsonsafe.com

Manufacturer

A & B Safe Corporation

Phone: 800-253-1267 Fax: 856-863-1208 www.a-bsafecorp.com

ABUS Lock Company

Phone: 800-352-2287 Fax: 602-516-9934 www.abus.com

Access Security Products Ltd.

Phone: 905-337-7874 Fax: 905-337-7873 www.access-safe.com

Adams Rite Mfg Company

Phone: 800-872-3267 Fax: 800-232-7329 www.adamsrite.com

Adesco Safe Mfg. Company

Phone: 800-694-9340 Fax: 562-408-6427 www.adesco.com

Adrian Steel Company

Phone: 800-677-2726 Fax: 517-265-5834 www.adriansteel.com

Advanced Diagnostics USA Inc

Phone: 650-876-2020 Fax: 650-876-2022 www.ad-mvp.com

All Five Tool Company, Inc.

Phone: 860-583-1691 Fax: 860-583-4516 www.all5tool.com

American Security Products

Phone: 909-685-9680x2013 Fax: 909-685-9685 www.amsecusa.com

BWD Lockcraft

Phone: 973-728-3707 Fax: 973-728-3731 www.bwdautomotive.com

Bianchi USA, Inc.

Phone: 800-891-2118 Fax: 216-803-0202 www.bianchi1770usa.com

Buddy Products

Phone: 312-733-6400 Fax: 312-733-8356 www.buddyproducts.com



associate members

CCL Security Products

Phone: 800-733-8588 Fax: 847-537-1800 www.cclsecurity.com

CompX Security Products

Phone: 864-297-6655 Fax: 864-297-9987 www.compxnet.com

D&D Technologies (USA), Inc.

Phone: 714-677-1300x292 Fax: 714-677-1299 www.ddtechusa.com

DETEX Corp.

Phone: 800-729-3839 Fax: 830-620-6711 www.detex.com

Don-Jo Manufacturing, Inc.

Phone: 978-422-3377 Fax: 978-422-3467 www.don-jo.com

Door Controls International

Phone: 800-742-3634 Fax: 800-742-0410 www.doorcontrols.com

Doorking Inc.

Phone: 800-826-7493 Fax: 310-641-1586 www.doorking.com

FireKing Security Products

Phone: 800-457-2424 Fax: 800-896-6606 www.fkisecuritygroup.com

Framon Manufacturing Company Inc.

Phone: 989-354-5623 Fax: 989-354-4238 www.framon.com

HY-KO Products Co.

Phone: 330-467-7446 Fax: 330-467-7442

Hammerhead Industries, Inc.

Phone: 805-658-9922 Fax: 805-658-8833 www.gearkeeper.com

Ingersoll Rand Security Technologies

Phone: 317-805-5713 Fax: 317-805-5779 www.schlagelock.com

Jackson Corporation

Phone: 323-269-8111 Fax: 800-888-6855 www.jacksonexit.com Jet Hardware Mfg., Co.

Phone: 718-257-9600 Fax: 718-257-0973 www.jetkeys.com

KABA ILCO Corp.

Phone: 252-446-3321 Fax: 252-446-4702 www.kaba-ilco.com

KEY-BAK/West Coast Chain Mfg.

Phone: 909-923-7800 Fax: 909-923-0024 www.keybak.com

Keri Systems Inc.

Phone: 408-451-2520 Fax: 408-441-0309 www.kerisys.com

Knaack Manufacturing Co.

Phone: 800-456-7865 Fax: 815-459-9097 www.weatherguard.com

Kustom Key Inc.

Phone: 800-537-5397 Fax: 800-235-4728 www.kustomkey.com

LAB Security

Phone: 800-243-8242 Fax: 860-583-7838 www.labpins.com

La Gard Inc.

Phone: 310-325-5670 Fax: 310-325-5615 www.lagard.com

Lock America, Inc. dba L.A.I. Group

Phone: 714-373-2993 Fax: 714-373-2998 www.laigroup.com

Lucky Line Products, Inc.

Phone: 858-549-6699 Fax: 858-549-0949 www.luckyline.com

M.A.G. Manufacturing

Phone: 714-891-5100 Fax: 714-892-6845 www.magmanufacturing.com

MUL-T-LOCK USA, Inc.

Phone: 800-562-3511 Fax: 973-778-4007 www.mul-t-lockusa.com

Major Mfg, Inc.

Phone: 714-772-5202 Fax: 714-772-2302 www.majormfg.com **Maxcess Card Systems Ltd**

Phone: 949-492-5964 Fax: 949-492-0415 www.maxcess-card.com

Medeco Security Locks

Phone: 540-380-5000 Fax: 540-380-5010 www.medeco.com

Mil-Comm Products Co Inc Phone: 201-935-8561

Fax: 201-935-6059
Promet Safe Inc.

Phone: 859-373-8565 Fax: 877-690-9595

Protex Safe Co., LLC

Phone: 818-610-8030 Fax: 818-610-8004 www.protexsafe.com

ROFU International Corp.

Phone: 253-922-1828 Fax: 253-922-1728 www.rofu.com

Rutherford Controls Int'l Co.

Phone: 519-621-7651 Fax: 519-621-7939 www.rutherfordcontrols.com

STRATTEC Security Corp.

Phone: 414-247-3333 Fax: 414-247-3564 www.aftermarket.strattec.com

Sargent & Greenleaf, Inc.

Phone: 859-885-9411 Fax: 859-885-3063 www.sargentandgreenleaf.com

Sargent Manufacturing Co.

Phone: 800-727-5477 Fax: 888-863-5054 www.sargentlock.com

Schwab Corp.

Phone: 765-447-9470 Fax: 765-447-8278 www.schwabcorp.com

Securifort Inc

Phone: 819-359-2226 Fax: 819-359-2218 www.securifort.com

Securitron Magnalock Corp.

Phone: 775-355-5625 Fax: 775-355-5636 www.securitron.com

Security Door Controls

Phone: 805-494-0622 Fax: 805-494-8861 www.sdcsecurity.com **Security Solutions**

Phone: 405-376-1600 Fax: 405-376-6870 www.securitysolutions-usa.com

Townsteel, Inc.

Phone: 626-858-5080 Fax: 626-858-3393 www.townsteel.com

UCA Inc

Phone: 972-437-4696 Fax: 972-692-7056 www.ibuttonlock.com

Videx Inc.

Phone: 541-758-0521 Fax: 541-752-5285 www.videx.com

YSG Door Security Consultants, Inc.

Phone: 800-438-1951 Fax: 800-338-0965

Service Organization

Allstate Insurance Company

Phone: 847-551-2181 Fax: 847-551-2732 www.allstate.com

Cardservice Mobile Solutions

Phone: 561-210-8488 Fax: 561-953-6268 www.cardservicems.com

Cross Country Automotive Services

Phone: 800-541-2262 Fax: 781-393-0256 www.argosi.com

Massglass & Door Service

Phone: 888-742-8837 Fax: 805-497-2255 www.massglass.com

The Mechanic Group, Inc.

Phone: 845-735-0700 Fax: 845-735-8383 www.mechanicgroup.com

Webster Safe & Lock Co., Inc.

Phone: 901-332-2911 Fax: 901-332-2878 www.webstersinc.com

legislative update

ALABAMA S 359

AUTHOR: Smitherman (D)

TITLE: Relates To Alarm System Installers, To Provide For DISPOSITION: Pending

CHALLARY

SUMMARY:

Relates to alarm system installers, to provide for the regulation of locksmiths by the Alabama Electronic Security Board of Licensure.

STATUS:

- 01/26/2006 INTRODUCED.
- 02/23/2006 To SENATE Committee on GOVERNMEN-TAL AFFAIRS: Reported with substitute.

CALIFORNIA A 714

AUTHOR: Ridley-Thomas (D)
TITLE: Motor Vehicles: Key
Information Access
DISPOSITION: Failed
SUMMARY:

Requires a motor vehicle manufacturer of a motor vehicle sold or leased in the state after a specified date, with a certain model year or later, to provide a means whereby the registered owner of that vehicle can access information, and only that information, that is necessary to permit the reproduction of a key or other functionally similar device, or the performance of any necessary service to allow for entrance, starting and operation of the vehicle. STATUS:

- 02/17/2005 INTRODUCED.
- 01/12/2006 In ASSEMBLY Committee on BUSINESS AND PROFESSIONS
- 01/31/2006 Died in Committee

CALIFORNIA \$1542

AUTHOR: Migden (D) SUMMARY:

Requires a motor vehicle manufacturer of a motor vehicle sold or leased in this state with a model-year of 2008 or later, to provide a means whereby the registered owner of that motor vehicle can access information, and only that information, that is necessary to permit the reproduction of a key or other functionally similar device, or the performance of any necessary service, that will allow the registered vehicle's owner to enter, start, and operate his or her vehicle.

STATUS:

- 02/23/2006 INTRODUCED
- 03/09/2006 To SENATE Committee on TRANSPORTA-TION AND HOUSING.

IOWA HSB 507

SPONSOR: House Judiciary Committee

Comminee

TITLE: Locksmith

DISPOSITION: Pending

LOCATION: House Judiciary

Committee

Relates to a locksmith assisting a person in entering a residency and providing a penalty.

STATUS:

- 01/10/2006 INTRODUCED.
- 01/10/2006 To HOUSE Committee on JUDICIARY.

ILLINOIS H 4616

SPONSOR: Saviano (R)

TITLE: Firearm Authorization

Card

DISPOSITION: Pending

SUMMARY:

Amends the Private Detective,
Private Alarm, Private Security,
and Locksmith Act of 2004.
Replaces references to firearm
authorization card with firearm
control card throughout the Act.
Removes the provision that
allows a person who meets certain qualifications to receive a
license as a private alarm contractor without having passed
the required examination.
Provides that the Department
may issue a temporary firearm
control card.

STATUS:

- 01/12/2006 INTRODUCED.
- 01/12/2006 To HOUSE Committee on RULES.

ILLINOIS H 4715

SPONSOR: Kelly (D) TITLE: Safe Homes Act

DISPOSITION: Pending

SUMMARY:

Creates the Safe Homes Act.
Provides that a victim of domestic violence or sexual violence has certain rights with respect to the victim's dwelling unit.
Provides that, depending upon the circumstances, the victim can obtain relief that includes: requiring that the landlord change the locks, allowing the victim to change the locks if the landlord does not act, terminating the lease, and imposing penalties on a landlord for certain violations.

STATUS:

- 01/12/2006 INTRODUCED.
- 03/02/2006 In HOUSE.
 Read third time. Passed
 HOUSE. *****To SENATE.

- 03/07/2006 To SENATE Committee on RULES.
- 03/08/2006 To SENATE Committee on JUDICIARY

MARYLAND S 452

AUTHOR: Hooper (R)

TITLE: Vehicle Laws
INTRODUCED: 02/02/2006

DISPOSITION: Pending

SUMMARY:

Requires a vehicle manufacturer licensed in the State to implement, by January 1, 2008, a system to provide a registered owner or lessee of a specified motor vehicle access to information sufficient to allow the reproduction of a key required to operate the motor vehicle; requires a manufacturer to allow access to this information 24 hours per day and 7 days per week.

STATUS:

- 02/02/2006 INTRODUCED.
- 02/02/2006 To SENATE Committee on JUDICIAL PRO-CEEDINGS.

MARYLAND H 50

AUTHOR: Goodwin (D)

TITLE: Business Income Tax Exemption for Security

INTRODUCED: 02/02/2006

DISPOSITION: Pending

SUMMARY:

Allowing certain business entities a certain credit against the State income tax for certain expenses incurred for certain security devices and certain security guard services under certain circumstances; limits to a certain amount the total amount

legislative update

of credits a business entity may claim in any calendar year; provides that the credit may not exceed the State income tax for that taxable year and that any unused credit may not be carried over to any other taxable year.

STATUS:

- 01/11/2006 INTRODUCED.
- 01/11/2006 To HOUSE Committee on WAYS AND MEANS.

MARYLAND H 667

AUTHOR: Boschert (R)
SUMMARY:

Requires persons to be licensed by the Secretary of Labor, Licensing, and Regulation before a person may provide locksmith services; requires the Secretary to adopt regulations for the licensure and regulation of locksmiths; providing that the Act does not limit the rights of specified individuals to engage in locksmith services; provides for the powers and duties of the Secretary in licensing and regulating locksmiths.

STATUS:

- 02/02/2006 INTRODUCED.
- 02/02/2006 To HOUSE Committee on ECONOMIC MATTERS.

MISSISSIPPI H 160

AUTHOR: Denny (R)

TITLE: Income Tax

INTRODUCED: 02/02/2006

DISPOSITION: Pending

SUMMARY:

Relates to income tax; provides credit for taxpayer paying home security expenses for primary residence.

STATUS:

- 01/03/2006 INTRODUCED.
- 01/03/2006 To HOUSE Committee on WAYS AND MEANS.

MISSISSIPPI S 2484

AUTHOR: Jackson G (R)
TITLE: Alarm Contractors
Licensing Act

DISPOSITION: Failed

SUMMARY:

Relates to the state Alarm Contractors Licensing Act.

STATUS

- 01/12/2006 INTRODUCED.
- 01/12/2006 To SENATE Committee on BUSINESS AND FINANCIAL INSTITU-TIONS.
- 01/31/2006 Died in committee.

OKLAHOMA S 1741

AUTHOR: Barrington (R)

TITLE: Professions And

Occupations

DISPOSITION: Pending

SUMMARY:

Relates to professions and occupations; relate to the Alarm Industry Act; provides short title; adds the locksmith industry to create the Alarm and Locksmith Industry Act; adds definitions; makes language gender neutral; provides exemptions; provides exemption from certain Act; provides for the Alarm and Locksmith Industry Committee; modifies membership, experience and terms of the Committee; provides for powers and duties of the Committee.

STATUS:

- 01/20/2006 PREFILED.
- 02/06/2006 INTRODUCED.
- 02/07/2006 To SENATE Committee on BUSINESS AND LABOR.
- 02/28/2006 From SENATE Committee on BUSINESS AND LABOR: Do pass as amended.
- 03/09/2006 Passed SEN-ATE. *****To HOUSE.

VIRGINIA S 125

SUMMARY:

AUTHOR: O'Brien (R)
TITLE: Motor Vehicle Keys
DISPOSITION: Pending

Requires a means whereby the owners, lessees, and representatives of owners and lessees of

such motor vehicles may obtain all information required to permit the reproduction of any key required to operate the owner's

or lessee's vehicle.

- 01/11/2006 INTRODUCED.
- 01/11/2006 To SENATE Committee on TRANSPORTA-TION.

WASHINGTON S 6296

AUTHOR: Delvin (R)

TITLE: Alarm System Companies

DISPOSITION: Pending

SUMMARY:

Relates to alarm system companies and licensing of private security guards.

STATUS:

- 01/10/2006 INTRODUCED.
- 01/10/2006 To SENATE Committee on LABOR, COM-MERCE, RESEARCH & DEVEL-OPMENT.

WEST VIRGINIA H 3177

AUTHOR: Talbott (D)

TITLE: Home Security System

Installers

DISPOSITION: Pending

SUMMARY:

Requires that employers perform criminal history background checks for employees involved in the installation of home security systems.

STATUS:

- 01/11/2006 INTRODUCED.
- 01/11/2006 To HOUSE Committee on JUDICIARY.













HIGH PERFORMANCE POWERED HAND TRUCKS



ULTRA LIFT supplies the power — so you don't have to. One person can safely and easily handle loads that usually require 2 or 3 people, even up or down stairs. Two people can handle most safes to 1500 pounds. If safety is your concern, **ULTRA LIFT** is the best move you'll ever make!

OPERATOR SAFETY

Injuries can be virtually eliminated. Ultra Lift does the lifting so that operator effort required to complete a move is minimized. Heavy loads are broken back with ease. The operator stays in control by using a combination of motor power, balance and leverage in every phase of a move.



Fewer people are required for any move with Ultra Lift. Manpower can be scheduled more productively. Labor savings often pay for the Ultra Lift in one month.

ELIMINATE DAMAGE

Loads are broken back, set down and moved under power with maximum leverage and operator control. Gentle handling eliminates bumps, bounces and damage to the load and premises.

INCREASE PROFITS

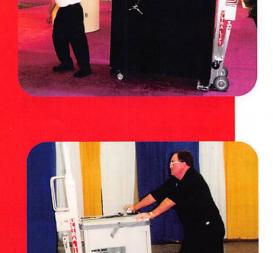
Increased operator safety, reduced labor cost and elimination of damage to the load and premises all contribute to significant increases in profits.

FOR LITERATURE, VIDEO OR ON-SITE DEMONSTRATION, WRITE OR CALL:

ULTRA LIFT CORPORATION

475 STOCKTON AVENUE, UNIT E
SAN JOSE, CA 95126
800-346-3057
408-287-9400
FAX 408-297-1199
E-mail: info@ultralift.com
www.ultralift.com

U.S. PATENT 4,570,953



This year
we're back in
LEXINGTON
for the 150th
Anniversary
of Sargent &
Greenleaf.

Keeping up with the latest the industry has to offer has never been this important - or this **FUN!** When it comes to learning about the latest in safes and vaults, time is of the essence.

SAFETECH 2007 features an all-new menu of classes, covering every safe topic on the globe.

OUR SAFETECH 2007 SPONSORS!!





THE RACE STARTS HERE.

SAFETECH

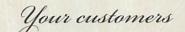
LEXINGTON'S READY.
ARE YOU?

MARCH 5th thru MARCH 10th, 2007

LEXINGTON KENTUCKY







Trust

you to recommend the best protection money can buy.

And here it is.



ADESCO FIREKING/GARY MEILINK

FOR SAFES THAT FIT EVERY NEED AND BUDGET, COUNT ON THE TRUSTED BRANDS OF FIREKING® SECURITY GROUP. ADESCO® OFFERS SAFES FOR GOVERNMENT, COMMERCIAL AND RESIDENTIAL CUSTOMERS. MEILINK® PROVIDES FIRE- AND BURGLARY-RATED SAFES FOR BANKS, SCHOOLS AND RETAIL ESTABLISHMENTS. AND FIREKING FEATURES UL®-RATED FIRE/IMPACT/BURGLARY RESISTANT SAFES BACKED BY OVER 50 YEARS OF SECURITY EXPERIENCE. PLUS, EACH BRAND COMES WITH EXCLUSIVE 24/7/365 TECHNICAL SUPPORT. SO FIND OUT MORE ABOUT FIREKING SECURITY GROUP. YOUR CUSTOMERS TRUST YOU TO RECOMMEND THE BEST. TRUST US TO PROVIDE IT.

Call Fire King Security Group at 800-457-2424

